

# The Rate for the Job

HELP your fellow journalists negotiate fair freelance rates! The Rate for the Job at [www.londonfreelance.org/rates](http://www.londonfreelance.org/rates) and the column in the *Freelance* especially help members breaking into new areas of work. Let us know (anonymously) about your triumphs – and about the skinflints. Please give information on licences – the default should always be “FBS” – First British Serial rights – unless of course it’s First Web Rights with print rights as an optional extra.

| F<br>or<br>M | Publication,<br>programme, etc | Publisher or<br>production<br>company | Work done: eg<br>words per 1000,<br>subbing per day,<br>photos per pic... | Basic<br>license<br>eg FBS<br>£ | Extras<br>eg web<br>license<br>£ | Rate it<br>skinflint?<br>OK?<br>☺? |
|--------------|--------------------------------|---------------------------------------|---|---------------------------------|----------------------------------|------------------------------------|
| F            | <i>Example: Dream job</i>      | <i>Manna plc</i>                      | <i>subbing shift, day (7 hrs)</i>   | <i>450</i>                      | <i>N/A shift</i>                 | <i>☺</i>                           |
| F            | <i>Example: Vogue</i>          | <i>Condé Nast</i>                     | <i>photos, per day</i>  | <i>FBS 666</i>                  | <i>web £111</i>                  | <i>OK</i>                          |
| M            | <i>E.g.: Scrooge week</i>      | <i>Moloch Media Corp</i>              | <i>1000 words, all rights</i>   | <i>120</i>                      | <i>nil</i>                       | <i>XXX</i>                         |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |
|              |                                |                                       |   |                                 |                                  |                                    |

Please return to *Freelance*, c/o NUJ, Headland House, 308 Gray’s Inn Road, London WC1X 8DP / fax **020 7278 1812**